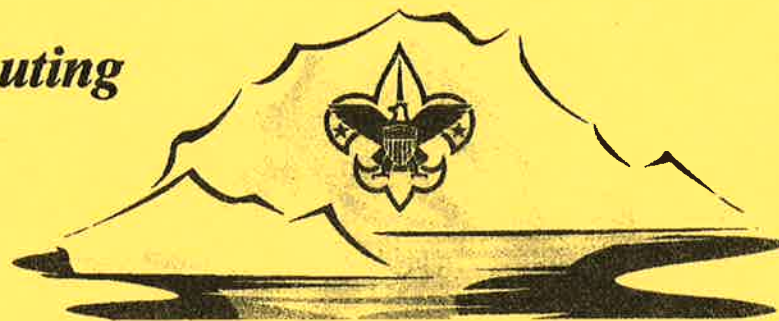


## *The "True" Cost of Scouting*

*What you see above the water is only about 20% of what our Scout council provides to our members.*



## *"The Iceberg Analogy"*

*Books, Uniforms, Boy's Life, Equipment, Registration, Activity Fees, Meeting Place Costs, etc.*

*But there is a whole lot more below the waterline!*

### **Volunteer and Staff Training**

Training for more than 2,000 volunteer leaders every year.

### **Insurance Coverage**

To protect our volunteers, staff, members and property.

### **Support Staff**

For registration, typing publications, and program support.

### **Reference Publications and Resources**

Everything from program planning kits and program helps to camping information books.

### **Camp Promotion**

For the Lost Lake and Agawam programs.

### **Administrative Needs**

Postage, computers and link-up to the national computer system, copy machines, folding machines, print shop.

### **Camp Equipment**

Tents, cooking equipment, camp vehicles, building repairs, canoes, equipment replacement and repair, and upkeep of your council camps.

### **Recognitions**

For leaders who attend training, volunteer for special projects and help out in many roles throughout Scouting.

### **Professional Staff**

Our full-time staff who work with volunteers to organize new units, manage fund-raising programs, conduct trainings, work with membership recruitment, provide counseling and advice for your district, our camps, and programs.

### **Friendly Camp Rangers**

To keep our beautiful camps up-to-date and ready to our Scouts.

### **Charter Fees**

For every Scouting youth, leader, and unit.

### **Service Center**

Utilities, insurance, repairs and care for our headquarters.

### **Audio Visual Supplies**

Used in training camp used in training camp support.

### **Postage**

Mailings to leaders, parents, and youth members.

### **Council Newsletter (Venture)**

Our quarterly newsletter - so you know what is going on in Scouting.

### **Council Website/Online Registrations**

Go online to [www.cvc-bsa.org](http://www.cvc-bsa.org) too learn more about our council and its program

### **Unit Program Calendar**

And many other items provided to help you plan your weekly program

The majority of the costs of the Scouting program, like running our camps, record-keeping, supplies, training programs, support staff and insurance are hidden beneath the surface, just like an iceberg. The 80 percent that isn't visible is what keeps the rest afloat.

**Help keep Scouting afloat!**